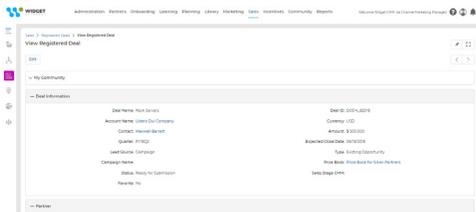


Deal Details

Deal properties vary from business to business. Along these lines, you ought to have the capacity to catch each data identified with your deal without being limited to standard fields. In UCM, you can make custom fields from a scope of field types to execute a structure to your view. While making your deal, you can connect it with the related contact, allocate possibility, surmise a normal close date, set yourself as the primary assignee or appoint to another, and accomplish more. You can likewise see related discussions by means of telephone and email on the notes section.



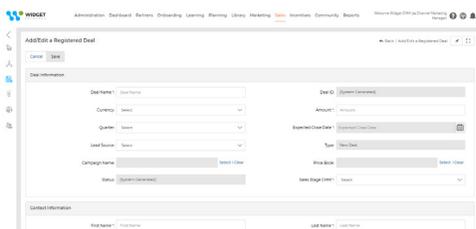
Key Features

- ✓ Tag Deals as Favorites
- ✓ Deal Assignment
- ✓ Notes Capture
- ✓ Add New Fields

Simplified Deal Registration

UCM's Simplified Deal Registration methodology lets you create a Deal at one go, through a single viewpoint provided through the one-page Deal Registration Form. You no more need to traverse through the time-magnum Deal Conversion process and concentrate on the optimized steadfast approach to create Deals faster.

Once a Deal is created through the Simplified Form, completed and submitted, the Contact and Account Records are auto created and can be found in the respective Account and Contact List Pages. Configure the Deal approval process easily sync to an external CRM for Admin Review.



Key Features

- ✓ Simple
- ✓ Fast Track Approach
- ✓ Auto create Account and Contact

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