



Rebates Management

Rebates Management module of ZINFI's Unified Partner Management (UPM) platform enables your organization to automate the management of various incentives schemes—such as company rebates and commissions—to drive improved partner performance.

Rebates Management

Sales gamification management is an important component of Rebates Management. This allows vendors to create an engaging rebates program for its channel partners. Vendors can formulate and implement strategies and policies to provide rebates to channel partners fairly, equitably, and consistently in accordance with their organization's values.

Rebates management tools help channel partners drive initiatives' success by sharing sales team members' individual performances. Sales reps are encouraged to seek rewards and earn rebates on the products purchased from the vendors, all in a fair and transparent process.

Account ID	Account Name	Partner Account Name	Partner System	Type	Rebate Amount	Status
00700000	ACME Dealer	ACME Dealer	ACME Dealer	Rebate Deal	5,000	Unpaid
00800000	ABC Dealer	ABC Dealer	ABC Dealer	Rebate Deal	2,500	Unpaid
00900000	XYZ Dealer	XYZ Dealer	XYZ Dealer	Rebate Deal	1,500	Unpaid
01000000	DEF Dealer	DEF Dealer	DEF Dealer	Rebate Deal	3,000	Unpaid
01100000	GHI Dealer	GHI Dealer	GHI Dealer	Rebate Deal	4,000	Unpaid
01200000	JKL Dealer	JKL Dealer	JKL Dealer	Rebate Deal	2,000	Unpaid
01300000	MNO Dealer	MNO Dealer	MNO Dealer	Rebate Deal	1,000	Unpaid
01400000	PQR Dealer	PQR Dealer	PQR Dealer	Rebate Deal	3,500	Unpaid
01500000	STU Dealer	STU Dealer	STU Dealer	Rebate Deal	2,500	Unpaid
01600000	VWX Dealer	VWX Dealer	VWX Dealer	Rebate Deal	1,500	Unpaid
01700000	YZA Dealer	YZA Dealer	YZA Dealer	Rebate Deal	4,500	Unpaid
01800000	BCD Dealer	BCD Dealer	BCD Dealer	Rebate Deal	3,000	Unpaid
01900000	EFG Dealer	EFG Dealer	EFG Dealer	Rebate Deal	2,000	Unpaid

Key Features

- ✓ Reward addition
- ✓ Reward management
- ✓ Gift addition
- ✓ Reward and gift claim tracking

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