

Partner Learning Management Plus

ZINFI's partner relationship management (PRM) platform has been updated with an advanced, integrated Learning Management Plus (LMS+) module that seamlessly connects partners to e-learning standards-based content that is SCORM, AICC, xAPI and cmi5 compliant. The LMS+ module is an industry first that allows channel organizations to build training, assessments and certifications materials for their channel partners utilizing standards-compliant materials and deliver them online through browser-agnostic technology.

With ZINFI UCM's LMS+ module, your organization can train channel sales reps and partner sales reps in "bite size" increments. The module provides learning solutions and sales-stage-linked learning and asset delivery in a micro-learning environment. Use the module to administer, document, track, report on and deliver multiple courses and training programs across the entire channel network utilizing precompliant course materials and assessments.

zinfi

Certifications Management

The Learning Management Plus (LMS+) module has been designed to make it fast and easy for organizations to set up a variety of certification programs for channel sales, marketing and technical teams in a diverse channel environment. You can leverage existing SCORM, xAPI, cmi5 and AICC compliant courses and assessments or custom-develop your own. The module also allows you to manage the visibility of certification programs so you can assign programs to specific groups of partners based on their competency level. Courses may be grouped and ordered to provide learners with a guided sequence through multiple courses, and the module can be configured to automatically issue certifications upon completion of coursework.

The certifications management component of our LMS+ module includes multilingual functionality. This makes it possible for you to upload localized certification programs to the appropriate non-English-speaking channel sales, marketing and technical teams so they can get certified with minimal hassle.

	View Certificat	1991			the second se	notes 🖌 🖸
Tairing A						
	Alt Dente De	port Create Vew Search Dear Search Saved Searches Serect 1				
	Sec	funtificate terms	Adera	her	Duritor	Credit
	OZ.	Certificate haine Mater Water New Partners Certification	Audience New Horse	Type Elevance	2007.10	Credit 102
-	1	Mobile Wolget New Partners Certification Wireless Widget New Partners Certification		Learning	2023 10	132
-shooses			New Hiring			
	07	Enviral Weight New Partners Certification	have roring	Eleaning	26/20/38	130
	0/	Mobile Widget Existing Partners Up skill Program	Delating	Giearning	24:06:35	112
	07	Firevalt Widget Existing Partners Up out Program	Lostog	Greaming	21/23/50	190
	PM Isology Centration		Existing	5053	37/12/45	179
			triting	Both	\$3:54:09	290
	07	UCM Unability Construction	Debting	Burn	35.14.40	179
	07	Mineses Wideet Existing Factories Up-out Program	Letter	George	341225	125

Key Features

- Certification validity management
- ✓ Browser-independent delivery
- ✓ Client-agnostic certifications

Courses and Materials Management

With ZINFI's advanced Learning Management Plus (LMS+) module, your organization can configure and associate multiple courses with a specific certification program to simplify participation for channel sales, marketing and technical teams. You can manage custom sections and course materials by uploading single-context materials/ content and tracking assessments.

The LMS+ module features easy interoperability with all SCORM, xAPI, AICC and cmi5 learning content and course libraries. Create multiple courses directly from your existing standards-compliant materials, then use ZINFI's LMS+ module to automatically execute them with supported learner tracking and reporting capabilities.

Courses can be set up with specific publish date and expiration date functionality to simplify the process of managing the course validity. Individual participants also have access to their own dashboards so they can keep track of their performance and stay engaged in the process.

P retrieved	_	Onboarding Partners Learning Planning Library Marketing	Sales Incentives Com	munity Repor	B CAMULTAINE O O A
	View Courses				* Bak/VerCortes
2 units	A	of Create View Search Crear Search Saved Searches Servit 0			
	for sever	Course Name	Duration.	Credit	Resard Points
	07	Twining Course - Golf Course	12.05.00	100	
	07	Training Course - MDP Management	41.02.30	185	45
	07	Training Course - Documents Management	88.20.35	45	58
	11/	Toxining Course - Dusiness Intelligence	87.03.15	30	50
	07	Training Course - Channel Profile Management	2007.50	100	4
	07	Training Course - Onboarding Management	15.06.50	70	55
	07	Training Course - Learning	28.05.27	110	40
	11	Training Course - Campaign Library	23.05.27	190	50
			110345	105	40
	07	Training Course - Manning Zone			

Key Features

- ✓ Complete course setup and management
- ✓ Comprehensive tracking of behavior and activities
- ✓ Supports both desktop and mobile environments
- ✓ Compliant packaged content

zinfi

Assessments Management

ZINFI's Learning Management System Plus (LMS+) module allows your organization to set up a variety of custom assessments in the partner portal with tasks and assignments. Learners are automatically assessed and receive ratings or grades based on their performance. These metrics become part of the learner's record and can be shared across multiple learning activities.

Your organization can use the module to associate various assessments with multiple courses. Our assessments management tools include functionality for tracking individual progress and for managing the visibility of assessments via password protection. The multilingual functionality of the LMS+ module makes it easy for you to set up assessments for channel partners across the globe in their local languages, and you and your country teams will be able to track the progress made by partners—regardless of language or geographical location— under one roof.

Dating	View Assessments	 Back / View Acts 	* Back / View Assessments 💉 🕻		
and a second	Add Delete Orate View Search Orar Search	Saved Searcher Scient 0			
dore	All Deer Dilleven Sales Derselos	29040 249/0145 2002 0			
	Select. Assessment Name	Password Protected	Appeoment Availability Time	Time June	Language
	Assessment - Business Intelligence Reporting	No	12/01/2020 10:29:00 AM	(GMT GEOD) Facility Time (US & Canada)	English
referen	Assessment - UCM Usability	No	12/01/2020 10/28/00 AM	(GMT-0E00) Pacific Time (US-& Canada)	Brigish
	Assessment - PMM Stability	No	01/01/2021 10:20:00 AM	(CMT-0E00) Facility Time (US & Canada)	English
	Assessment - PEM Dunity	140	10/01/2020 10 29:00 AM	(GMT-08-00) Pacific Time-(US-& Canadia)	Ergish
	Assessment - Wrokes Widget	10	10/51/2020 10:29:00 AM	(GMT-08:00) Pacific Time-(US-& Canada)	English
	Assessment Sales Zare	740	12/01/2020 10:29:00 AM	(GMT-G8:00) Facility Time (US-& Canadie)	English

Key Features

- Assessment setup and Management
- ✓ Multilingual
- ✓ Track and learn functionality
- ✓ Data portability

AMERICAS

sales.noram@zinfitech.com 6200 Stoneridge Mall Road, Suite 300 Pleasanton, CA 94588 United States of America

EUROPE, MIDDLE EAST AND AFRICA

sales.emea@zinfitech.com Davidson House Forbury Square, Reading RG1 3EU, United Kingdom

ASIA PACIFIC

sales.apj@zinfitech.com 3 Temasek Avenue #21-00 Centennial Tower Singapore 039190

Please visit www.zinfi.com/contact-us to see the locations and contact information of our other global offices.

© 2019 ZINFI Technologies Inc. All Rights Reserved. Australia • China • Hong Kong • India • Indonesia • Japan • Korea • Romania • Singapore • UK • USA