

Rapid Dialer Management

The Rapid Dialer Management module of ZINFI's partner sales management (PSM) platform provides a high-volume automated dialing capability so partner sales reps can generate leads efficiently, and follow up on leads in a timely manner to develop sales-qualified opportunities. Rapid Dialer Management helps sales team save time and money and can dramatically increase productivity.

Rapid Dialer Management

Our Rapid Dialer Management module enables your organization and your channel partners to quickly set up various customized dialing campaigns that partners can select from to launch sales prospecting activities. This module also allows your partners to customize scripts and dialing tactics that address their unique requirements.

You can configure Rapid Dialer Management to store your call log history to help your organization and individual members monitor dial-out progress. The call log history feature gives sales teams a way to quickly identify incorrect details in uploaded call lists so they can make corrections and keep target audience data properly updated.

Call Histor	7					+ Beck / Call Hote	
Create View	Search Clear Search Sevent Searches Select 0						
						10	
Select	Name	Total Leads	Completed Calls	Pending Leads	Range Till Date	Ratas	
	Freiholf wild 09022018		0		62/09/2018	Active	
	Frenal,Widget,Clauds	2		2	02/09/2018	Active	
	Social_Mobile_Widget_Campaign-Connections	25	0	15	02/06/2018	Active	
	Mcroste_Mobile_Midget_Campaign_Interested	5	4	5	02/06/2018	Active	
	Mobile_Welger_Campage-02042018-1	12		62	02/06/2018	Active	
	Mobile_Welger_Campage-0202018_1	82	0	82	02/06/2018	Active	
	Mobile Widget, Campaign-Clauds	5	4	5	03/06/2018	Active	
	Frenal, Widget, Clands	2		2	02/09/2018	Active	
	Social, Mobile, Widget, Campaign Connections	25		25	02/09/2018	Active	
	Moroste_Mobile_Midget_Campaign_Interested	5	0	5	02/06/2018	Active	
	Mobile_Widger_Campaign-02042018-1	12	0	82	02/06/2018	Active	
	Mobile,Widget,Campagn-02032018_1	82		82	02/06/2018	Active	

Key Features

- ✓ User Setup (Agent)
- ✓ Call Queue Management
- Call Campaign Management
- Activity Monitoring & Management
- Reports & Analytics

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