



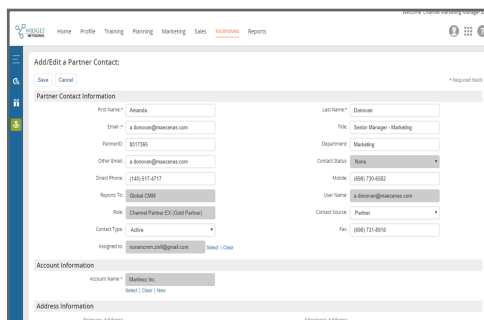
Partner Contracts Management

ZINFI's Partner Relationship Management (PRM) platform includes a Partner Contracts Management module that enables your organization to dynamically manage and keep track of all the contractual documents that channel partners sign during the various phases of partner engagement cycle.

Partner Contracts Management

The Partner Contracts Management module allows your organization to automate and streamline complex processes associated with managing partner contracts in different regions, with different partner types, encompassing different program rules, etc.

With this module, your organization can upload new contracts and categorize them based on partner type, geographic location and other factors. System alerts allow you to automatically notify your channel partners of a new contract assignment and prompt them to review and sign the document digitally or manually.



The screenshot shows a web application interface for adding or editing a partner contact. The form is titled "Add/Edit a Partner Contact" and includes several sections: "Partner Contact Information", "Account Information", and "Address Information". The "Partner Contact Information" section contains fields for First Name (Amanda), Last Name (Clauson), Email (a.klauson@zeonaras.com), Title (Senior Manager - Marketing), Name (8017365), Department (Marketing), Contact Status (None), Other Email (a.klauson@zeonaras.com), Direct Phone ((435) 515-4717), Mobile ((956) 724-6582), Reports To (Cristal Olay), User Name (a.klauson@zeonaras.com), Role (Channel Partner CC - Cold Partner), Contact Status (Partner), Contract Type (Active), and Fax ((956) 724-6510). The "Account Information" section has a field for Account Name (Machete) and a "Search" button. The "Address Information" section has a "Business Address" field and a "Search" button. The interface also features a navigation menu on the left and a top navigation bar with links like Home, Profile, Training, Planning, Marketing, Sales, Tools/Views, and Reports.

Key Features

- ✓ Contract Setup & Upload
- ✓ Partner Notifications
- ✓ Partner Signature & Upload
- ✓ Contract Expiration Management
- ✓ Contract Compliance Reporting

Group & Signee Management

The Partner Contracts Management module allows your organization to manage partner contacts who are responsible for signing a specific contract. Using our granular signee management features, you can keep track of the progress of each participating partner in the contract signing process.

Our group & signee management features also allow you to efficiently create contracts within a multi-level channel partner ecosystem, assigning contracts to a specific partner contact or to partner groups based on the partner engagement process.

Contract ID	Name	Type	Last Modified	Year	Status	Action
C096	PH2018 - Revlon Terms & Conditions	Partner Agreement	04/03/2018 8:53:32 AM	2018	Signed To Partner	Edit Assigned Groups Download Signatures
C095	PH 2018 - DDT's Agreement	Dtd Agreement	04/03/2018 8:10:32 AM	2018	Waiting Partner Signature	Edit Assigned Groups Download Signatures
C094	PH2018 - Partner Non-Disclosure Agreements	Partner Agreement	03/05/2018 8:55:58 AM	2018	Signed To Partner	Edit Assigned Groups Download Signatures
C089	PH1802 - After Sales Service Contract	Partner Agreement	03/29/2018 3:10:28 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C088	PH1802 - Product Sales Contract	Partner Agreement	03/06/2018 3:45:45 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C087	PH1802 - Terms and Conditions for RFP's	Terms and Conditions	03/05/2018 3:44:28 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C086	PH1802 - DDT's Agreement	Dtd Agreement	03/05/2018 3:43:11 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C085	PH1802 - Partner Agreement	Partner Agreement	03/05/2018 3:41:53 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C084	PH1802 - Rewards & Incentive Contract	Prize Agreement	03/05/2018 3:40:39 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures
C083	PH1802 - Terms and Conditions for RFP's	Terms and Conditions	03/05/2018 3:39:54 AM	2018	Not Sent To Partner	Edit Assigned Groups Download Signatures

Key Features

- ✓ Group Association Management
- ✓ Contract Signee Management
- ✓ Contract Status Tracking

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